



MARA NORTH CONSERVANCY
MASAI MARA, KENYA

www.karenblixencamp.com

Rack rates sheet: 3rd Jan 2019 to 2nd January 2020

Ground package rates quoted in USD and are inclusive of VAT, catering levy and service charge. **Conservancy fees for Mara North are NOT included.**

LOW SEASON: 01/04/20 – 30/06/20

HIGH SEASON: 03/01/20 – 31/03/20 & 01/11/20 – 22/12/20

PEAK SEASON: 01/07/20 – 31/10/20 & 23/12/20 – 02/01/21

CATEGORIES	LOW	HIGH	PEAK	INCLUSIONS	EXCLUSIONS
Per adult sharing	425	528	596	<ul style="list-style-type: none"> Full board accommodation Water, soft drinks, Tea, Coffee, local beers, house wines, Selected spirit and Vodka. Unlimited shared game drives per day (optional full day game drive). One night game drive within Mara North Conservancy Return airstrip transfers 	<ul style="list-style-type: none"> CONSERVANCY FEES FOR MARA NORTH (USD 116 PER ADULT PER NIGHT/USD 58 PER CHILD PER NIGHT) ENTRY FEES TO MASAI MARA GAME RESERVE: USD 80 PER ADULT/USD 45 PER CHILD BELOW 16 YRS PER DAY Domestic flights Drinks not listed under inclusions. Travel insurance Transfers in Nairobi Tips and any other items of personal nature Any other item not listed under inclusions
Single tent	546	674	757		
3 rd bed adult	349	414	473		
CHILD RATE: Child sharing with 2 adults/Per child if 2 children share with an adult	269	333	375		
CHILD RATE: Child in own tent/ child sharing with an adult	345	422	475		

NOTES;

- Above rates **DO NOT** include conservancy fees for Mara North. USD 116 per adult per night & USD 58 per child per night to apply. Please note that conservancy fees will be invoiced with the actual booking and therefore Karen Blixen Camp shall not accept payment for the same directly at the camp.
- 5% off ground package rates for stay from 4th night onwards
- Infant below two years stays free of charge. Child is between 2 years to below 12 years
- Tour leader/guide will be charged **USD 100** per person per night exclusive of conservancy fees of **USD 116** per night for Non-residents and Kshs 1,500 for residents.

Besides game drives and enjoyment of Karen Blixen Camp's hospitality, our guests can also take pleasure in the following activities or services provided at Karen Blixen Camp. Please note that these activities or services are subject to availability and favorable weather conditions. The rates below are commissionable at 10% with the exception of Masai Manyatta visit, game drives and transfers.

Activity/Service	Price per person	Remarks
Maasai Manyatta Visit (max 8 pax)	30	Approx. 1 hour
Nature walk (max 8 pax)	10	Approx. 1 hour walk
Game walk (max 6 pax)	35	Approx. 2 – 4 hours walk with guide and ranger
Eco walk (max 10 pax)	Free	Approx 45 min -1 hour walk through the camp
Maasai beadwork for ladies (max 10 pax)	30	Approx. 1 – 4 hours with female guide and members of a local group
Hot air balloon safari & champagne breakfast (adult)	480	Leave camp at 0500hrs and arrive back at approx. 1100hrs
Hot air balloon safari & breakfast (child)	228	Leave camp at 0500hrs and arrive back at approx. 1100hrs
Bush breakfast (min 2 pax)	40	
Bush lunch (min 2 pax)	45	
Bush dinner (min 2 pax)	50	
Sundowners (min 2 pax)	30	Unlimited local drinks and snacks
Extra lunch at camp	25	
Picnic lunch	20	
Extra game drive (min 2 pax)	55	
Wellness treatments	Available on request	
Transfers outside Mara North Conservancy within Mara	Available on request	
Exclusive use of vehicle within Mara North Conservancy	350	Per vehicle
Exclusive use of vehicle within Masai Mara Reserve	500	Per vehicle
Border transfers	600	Per vehicle one way

Terms and conditions

- Upon confirmation of a booking 50% deposit must be paid to secure the booking within 7 days. At least 60 days prior to arrival the remaining payment must be cleared. In the event that full payment is not received within the specified time, Karen Blixen Camp may at its discretion terminate this agreement forthwith and thereafter shall have no obligation to provide service(s) to the clients.
- One can only book a maximum of 5 single rooms at single room rate. The rest will be charged at double room rate.
- Block bookings confirmed and a deposit of 50% not paid within 14 days will automatically be released. The final payment should be cleared at least 60 days prior to clients' arrival at camp. Management reserves the right to accept block bookings.
- Group policy: For every 15 full paying clients, the 16th person sharing in a twin stays on complimentary basis. Please note however, that we will invoice the client for conservancy fees which is payable per night.
- Tour leaders or guides are charged as indicated on our rates and they will be accommodated in guide accommodation but may be offered guest tents at the discretion of Karen Blixen Camp if such tents are available.
- Cancellations will only be honored if made in writing and an acknowledgement received from our Reservations office.
- Cancellation conditions for all services: Bookings cancelled or reduced in number between the following days from noon of the accommodation or flight date are charged as indicated:
 - ❖ 59 - 45 days 25%
 - ❖ 44 - 31 days 50%
 - ❖ 30 – arrival 100%

We will endeavor to maintain these rates and advise clients as soon as possible of any increases. However, due to currency fluctuations and increases in costs and taxes beyond our control we reserve the right to increase rates without notice. All rates are subject to change. Any booking where a deposit has been agreed and paid will not be subject to such an increase in rates. All vouchers issued and bookings made by you shall be subject to the terms and conditions contained in this document (or amendments that we may communicate to you in writing) unless otherwise agreed in writing in advance by BOTH parties.

We regret that we cannot accept personal cheques unless they have cleared through our accounts system before arrival of the clients. We are pleased to accept the following cards at the camp: Visa, Master and American Express.

BANK DETAILS:

I&M Bank Ltd – Wilson Airport Branch
P.O Box 30238 – 00100, Nairobi, Kenya
SWIFT: IMBLKENA – Bank code 57
USD account: 011 0044 6941 211
KSH account: 011 0044 6941 210